

Faculty of Aeronautics and Astronautics  
Courses Taught in English for Exchange Students

No	Degree (Associate, Bachelor, Master, Doctorate)	Department	Lecturer's Title and Name	Code	Course's Name	Compulsory or Elective	Academic Year	ECTS	Term	Course Content (please provide a web link if applicable)	Medium of Instruction	Learning Outcomes (please provide a web link if applicable)	Education Type (face to face or online)	Prerequisites and co-requisites (please provide a web link if applicable)	Recommended or Required Reading (please provide a web link if applicable)	Planned Learning Activities and Teaching Methods (please provide a web link if applicable)	Assessment Methods and Criteria (please provide a web link if applicable)
1	Bachelor	Aviation Management	Asst. Prof. Dr. Ali Bostancıoğlu and Asst. Prof. Dr. Ali Bektaşlı and Dr. Cevher Yılmaz	HVY2-3624	Foreign Language VI	Compulsory	2024/2025	7	Spring	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	Enabling learners to develop English language skills that they will need in their future careers	Face to face	N/A	Oxford Handway Upper Intermediate	The course will include: dialogic teaching, reading and writing, speaking.	The assessment includes: multiple-choice test questions to check learners' language skills in grammar, vocabulary, reading, and listening. One-to-one/ group speaking exams to evaluate speaking skills as well as essay writing to assess writing skills are optional and will be decided by the tutor.
2	Bachelor	Aviation Management	Asst. Prof. Dr. Ali Bostancıoğlu and Asst. Prof. Dr. Ali Bektaşlı and Dr. Cevher Yılmaz	HVY2-3519	Foreign Language V	Compulsory	2024/2025	6	Fall	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	Enabling learners to develop English language skills that they will need in their future careers	Face to face	N/A	Oxford Handway Upper Intermediate	The course will include: dialogic teaching, reading and writing, speaking, vocabulary, and	The assessment includes: multiple-choice test questions to check learners' language skills in grammar, vocabulary, reading, and listening. One-to-one/ group speaking exams to evaluate speaking skills as well as essay writing to assess writing skills are optional and will be decided by the tutor.
3	Bachelor	Aviation Management	Asst. Prof. Dr. Ali Bostancıoğlu and Asst. Prof. Dr. Ali Bektaşlı and Dr. Cevher Yılmaz	HVY2-1119	Foreign Language I	Compulsory	2024/2025	6	Fall	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	Enabling learners to develop English language skills that they will need in their future careers	Face to face	N/A	Oxford Handway Pre-Intermediate Student Book 5th Edition, Workbook, Additional Material	The course will include: dialogic teaching, reading and writing, speaking, vocabulary, and	The assessment includes: multiple-choice test questions to check learners' language skills in grammar, vocabulary, reading, and listening. One-to-one/ group speaking exams to evaluate speaking skills as well as essay writing to assess writing skills are optional and will be decided by the tutor.
4	Bachelor	Aviation Management	Asst. Prof. Dr. Ali Bostancıoğlu and Asst. Prof. Dr. Ali Bektaşlı and Dr. Cevher Yılmaz	HVY2-1220	Foreign Language II	Compulsory	2024/2025	6	Spring	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	Enabling learners to develop English language skills that they will need in their future careers	Face to face	N/A	Oxford Handway Pre-Intermediate Student Book 5th Edition, Workbook, Additional Material	The course will include: dialogic teaching, reading and writing, speaking, vocabulary, and	The assessment includes: multiple-choice test questions to check learners' language skills in grammar, vocabulary, reading, and listening. One-to-one/ group speaking exams to evaluate speaking skills as well as essay writing to assess writing skills are optional and will be decided by the tutor.
5	Bachelor	Aviation Management	Assoc. Prof. Dr. Canan Yılmaz Uz	HVY2-2129	Services Marketing	Elective	2024/2025	2	Fall	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	To know the service sector, to adapt the service offered according to the needs	Online	N/A	Sergi Ayar Öntürk, Hermet Paratimos Karim, Uppananda ve Öcalık, Ekim Kılıcı, Y. Yılmaz	Lecture, Discussion, Question/Answer, Observation	Mid-term and final exam
6	Bachelor	Aviation Management	Assoc. Prof. Dr. Canan Yılmaz Uz	HVY2-3529	Customer Relations Management	Elective	2024/2025	2	Fall	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	To understand the customers, to learn the strategies that will guide the relationship with the customer and to have the knowledge	Online	N/A	Yavuz Oğulmuş, Sinan ve Paratimos Mıstıçlı, Hüseyin Yılmaz	Lecture, Discussion, Question/Answer, Observation	Mid-term and final exam
7	Bachelor	Aviation Management	Assoc. Prof. Dr. Canan Yılmaz Uz	HVY2-3662	Human Resources Management	Elective	2024/2025	2	Spring	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	English human resource planning,	Online	N/A	Ben Keymanlı Yılmaz	Lecture, Discussion,	Mid-term and final exam
8	Bachelor	Aviation Management	Asst. Prof. Dr. Ali Bostancıoğlu and Asst. Prof. Dr. Ali Bektaşlı and Dr. Cevher Yılmaz	HVY2-2301	Foreign Language III	Compulsory	2024/2025	10	Fall	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	Enabling learners to develop English	Face to face	N/A	Oxford Handway Intermediate	The course will include: dialogic	The assessment includes: multiple-choice test questions to check learners' language skills in grammar, vocabulary, reading, and
9	Bachelor	Aviation Management	Asst. Prof. Dr. Ali Bostancıoğlu and Asst. Prof. Dr. Ali Bektaşlı and Dr. Cevher Yılmaz	HVY2-2438	Foreign Language IV	Compulsory	2024/2025	9	Spring	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	Enabling learners to develop English	Face to face	N/A	Oxford Handway Intermediate	The course will include: dialogic	The assessment includes: multiple-choice test questions to check learners' language skills in grammar, vocabulary, reading, and
10	Bachelor	Aviation Management	Prof. Dr. Nerayir Günöğhan	HVY2-1100	Introduction to Business	Compulsory	2024/2025	3	Fall	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	define the basic concepts of business, contrast the business as a system, define types of decisions, classify business' types	Face to Face	N/A	General Business, Prof. Dr. İzzet Çiğdem, General Business, Prof. Dr. M. Saif Sponck, Prof. Dr. John Gills, case studies	Manual question and answer technique is performed. In addition, students are asked to comment on the topics, videos.	The assessment includes: multiple-choice test questions to check learners about civil aviation topics.
11	Bachelor	Aviation Management	Prof. Dr. Nerayir Günöğhan	HVY2-3525	Airline Marketing	Compulsory	2024/2025	3	Fall	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	explain airline marketing strategy, classify customers in airline marketing, analyze airline marketing environment, list airline marketing properties, explain product, price, distribution, promotion and brand management in airline marketing.	Face to Face	N/A	Airline Marketing - Stephen Shore	Manual question and answer technique is performed. In addition, students are asked to comment on the topics, videos.	The assessment includes: multiple-choice test questions to check learners about civil aviation topics.
12	Bachelor	Aviation Management	Prof. Dr. Nerayir Günöğhan	GNC2-4701	Volunteering Studies	Compulsory	2024/2025	4	Fall	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	Learning the principles of social responsibility, Learning the areas of social responsibility, Understanding the implementation of social responsibility applications	Face to Face	N/A	N/A	The course will include social responsibility activities together with students	The assessment includes: the number of social responsibility activities and the outcomes of these activities
13	Bachelor	Aviation Management	Prof. Dr. Nerayir Günöğhan	HVY2-4725	Graduation Project	Compulsory	2024/2025	6	Fall	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	explain how an academic research should be prepared, offer an academic report to final parties, review literature related to subject, do detailed research on a subject related to different applications of air transportation such as airline and airport operations, financing, planning, demand forecasting and so on.	Face to Face	N/A	Articles, papers, thesis and books related to the these topic, Web site related to aviation	Students will prepare a graduation thesis they obeyed in their thesis	The assessment includes: the literature, survey and the necessary rules they obeyed in their thesis
14	Bachelor	Aviation Management	Prof. Dr. Nerayir Günöğhan	HVY2-1214	Principles of Marketing	Compulsory	2024/2025	3	Spring	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	explain the basics of the discipline of marketing, list the elements of marketing mix and marketing mix, analyze marketing activities on competitive environment, report recent developments within the strategy of the data for analyzing, use that statistical package program, identify that analyze technique, analyze the data by the SPSS, interpret that output.	Face to Face	N/A	Principles of Marketing, Kotler/Armstrong, Marketing 4th Philip Kotler, videos, case studies	Manual question and answer technique is performed. In addition, students are asked to comment on the topics, videos.	The assessment includes: multiple-choice test questions to check learners about civil aviation topics.
15	Bachelor	Aviation Management	Prof. Dr. Nerayir Günöğhan	HVY2-3634	Statistical Data Analysis	Compulsory	2024/2025	3	Spring	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	explain the basic concepts of statistical data analysis, use that statistical package program, identify that analyze technique, analyze the data by the SPSS, interpret that output.	Face to Face	N/A	Statistical Methods: İstatistiksel Veri Analizi: SPSS Uygulamalı, Şener Bıyıktaşmaz	Manual question and answer technique is performed. In addition, students are asked to comment on the topics, videos.	The assessment includes: multiple-choice test questions to check learners about civil aviation topics.
16	Bachelor	Aviation Management	Prof. Dr. Nerayir Günöğhan	KRP2-3662	Career Planning	Compulsory	2024/2025	2	Spring	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	explain the career and types of career, information type and	Face to Face	N/A	Books, articles, video related to career planning	Manual question and answer technique is performed. In addition, students are asked to comment on the topics, videos.	The assessment includes: multiple-choice test questions to check learners about civil aviation topics.
17	Bachelor	Aviation Management	Asst. Prof. Dr. Hasan Yılmaz	HVY2-2321	Aeronome Equipment	Compulsory	2024/2025	3	Fall	<a href="https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705">https://sbts.iatac.edu.tr/sbts/Bologna/index.aspx?lang=english&amp;Op=showPack&amp;cat=56&amp;kurSani=5705</a>	English	The objective of this course is to understand students physical and mental properties of aspects, explain concepts of airport system. Analyze the	Face to Face	N/A	ANNEX 14, ICAO and IATA documents, Videos	Manual question and answer technique is performed. In addition, students are asked to comment on the topics, videos.	The assessment includes: multiple-choice test questions to check learners about civil aviation topics.